

SERVICE CHANGE BULLETIN – PRICE INCREASE FOR FIELD SERVICES TRIP CHARGES – July 01, 2021

Dear Valued Customer,

This letter is to inform you that Paragon Laboratories, Inc. is implementing a modest price increase with **Labor/Trip Charges** associated with our Field Services Team – Effective July 01, 2021

- For any client not under contract pricing, and not under current quote period pricing, the new pricing will go into effect immediately (July 1st, 2021).
- For clients under contract pricing or under quote period pricing, the new pricing would go into effect at the expiration of such.
- See the table below (or [visit our website](#)) for the updated pricing trip charges

Labor, Field Services, Supplies, and Shipping Charges	Method Reference	Price
TRIP CHARGE, WITHIN 25 MILES OF LABORATORY	Service	\$45.00
TRIP CHARGE, WITHIN 50 MILES OF LABORATORY	Service	\$70.00
TRIP CHARGE, WITHIN 75 MILES OF LABORATORY	Service	\$105.00
TRIP CHARGE, WITHIN 100 MILES OF LABORATORY	Service	\$155.00
TRIP CHARGE, > 100 MILES OF LABORATORY	Service	Call for Pricing

At Paragon Laboratories, we are dedicated to providing streamlined testing and accurate results to our customers at a competitive price. Like any business though, our own operating costs do increase over time, and to maintain the high level of service you are accustomed to, this moderate price increase is necessary.

Reasons for the increase:

- To offset the normal impact of inflation on our business expenses
- To offset specific consumable cost increases (specifically over the past 18 months)

We understand the impact this pricing change may have on some of our customers, though we are confident that our updated prices remain very competitive within our sector.

We look forward to continuing our successful business together for many years to come.

Sincerely,

Rich McKenzie
Vice President of Customer Experience
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